“Could it be that . . . ?”

A Peer-to-Peer Consultation Exercise

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Good Questions

• Clarifying questions
  • Provide just enough detail to work with.
  • What is the dilemma?

• Diagnostic questions
  • Frame the question as “Could it be that . . . ?”

• If you have time to deepen the discussion
  • What leads you to think so?
  • What is your concern about that?
  • Can you give us an example?
  • Can you explain that further?
  • What do you think might happen if we did X?

• If you have time to broaden the discussion
  • What do others think?
  • What are we missing?
  • What other options could we consider?
  • Who has a different perspective?

Source: Inspired by and adapted from the work of Amy Edmondson